

# TEAM

# MOMENTUM™



“Those with the least constraints...win!” - Flip Flippen

## TEAM MOMENTUM

Tools and processes to optimize your team for maximum impact with minimal disruption to existing priorities and workload.

### RANDOM ACTS OF IMPROVEMENT DO NOT RESULT IN LASTING CHANGE

If change is going to last, it has to be more than just the flavor-of-the-month. Our processes and tools are easy to implement so your group can measure, review, and refine individual and team behaviors, ensuring sustainable alignment with business outcomes.

### TEAM OPTIMIZATION IS A PROCESS

You will have ongoing support in changing the behaviors and actions your team must improve to achieve your goals. We leverage a combination of tools that are quick and easy to implement, including online accountability tools, on-site follow-up visits for individual and group coaching, and virtual solutions to serve individuals and teams.

### Outcomes:

Teams and organizations experience dramatic results as they address critical business challenges. Our tools and processes provide:

- Specific, actionable feedback from team members and leaders using a customizable scorecard (*EXCEL Scorecard™*).
- Continuous improvement through one-on-one coaching based on updated feedback from colleagues.
- Insight, accountability, and support to both the team leader and team members, ensuring intentionally modeling the leadership behavior it takes to achieve team and organizational objectives.
- Methods for addressing and quickly resolving conflict.

### Approach:

Support to ensure sustainability:

- One-on-one coaching with team members and the team leader.
- Monthly phone calls to measure progress or make necessary process changes based on feedback from quarterly accountability tools.
- Connecting leadership behavior with business results through our proprietary metrics and analytics.
- Observing meetings and providing in-the-moment suggestions for improved leadership and facilitation skills.
- Meeting with senior staff to address issues and provide feedback.

**Get Started Today: 800-316-4311**